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A HEALTHIER WORLD THROUGH BOLD INNOVATION

Disclosures

- Monaghan Medical
- Philips Respondics



COPD – The Challenge



- 3rd Leading Cause of Death in the United States (US)
- 78% of direct cost of COPD: Hospitalizations and Exacerbations
- \$49.9 Billion 2010 Total Direct Cost to Nation

Goal for UC Davis

- Develop Quality Improvement Program for COPD Care
 - Improve the Standard of Care
 - Increase Public Awareness of COPD
- Integrate and Synchronize COPD Services
- Reduce AECOPD Hospitalizations and Readmissions

Respir Med 2003; 97 (Suppl C: S81-S89 US National Institute of Health; 2009



COPD – Trends

- AECOPD in the UC Davis Health System
 - Increasing Hospitalizations
 - Fiscal Year (FY) 2009: 459
 - FY 2011: 587
 - Increasing Length of Stay (LOS)
 - FY 2009: 6.27 days
 - FY 2011: 7.57 days

National Benchmark 4.4 Days

Total Direct Cost: \$15,470,385

- Increasing Cost of Hospital Admission
 - FY 2009: \$14,259
 - FY 2011: \$26,355

Compare to FY 1999: \$7,100

JAMA 1995; 274: 1852 JAMA 2005; 294: 1255 AM J Respir Crit Care Med 1996; 157: 959



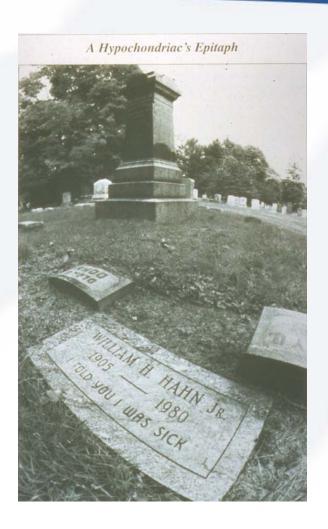
A Solution To A Problem

- Samuel Louie, MD, Professor
 - Medical Director of UCD Dept. of Respiratory Care
 - Director of University of California Asthma Network (UCAN)
- University of California Asthma Network (UCAN)
 - Founded May 1999
 - In the First 2 Years:
 - Treated 162 Patients in Clinic
 - Decreased ED Visits by 90.3%
 - Decreased Hospitalizations by 96.5%



A Solution To A Problem

- Doctors and Patients are becoming INDIFFERENT
- PUBLIC AWARENESS
 Remains Poor
- NO ONE CARES
 Preventable Deaths
 Occur Daily
- COPD Patients are SEEN BUT NOT HEARD



COPD Case Management Team

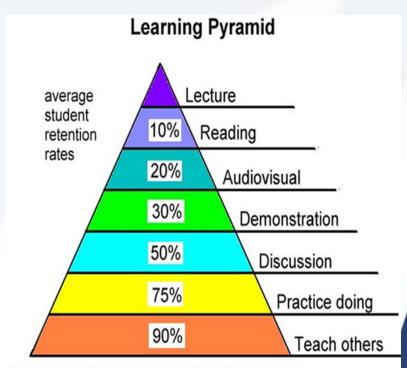




COPD Case Management Program

COPD ROAD™ Education

- 4 sessions <1 hour at bedside
- Inhaler Device Technique Confirmed
- Teaching Tools
 - Lung Models
 - iPad Videos
 - Drawing
 - Inhaler Demos
 - Bubbles
 - UC Davis Pages



Source: National Training Laboratories, Bethel, Maine



COPD Case Management Program

Select Patients

- Screening Tool
- COPD Exacerbation
- Meets Exclusion Criteria?
 - "Pharmacy Education"
- Meets ROAD Program Criteria?
 - Complete Education

Reconcile Medications

- Home Respiratory Medications
- Inpatient Respiratory Medications
- Transition Prior to D/C





ABCDEF of COPD™

- Anticholinergic
- Beta-Agonist
- Corticosteroid
- Daliresp (Roflumilast)
- Exercise
- Flu Shot and Friends



COPD – ROAD™ Education



- What is COPD
 - Diagnosing COPD
 - COPD IS TREATABLE
 - Treatments for COPD
 - Stages of COPD
- Normal Lung Anatomy vs.
 COPD Lung Anatomy
 - The Respiratory System
 - Alterations from COPD
 - Slowing the Progression

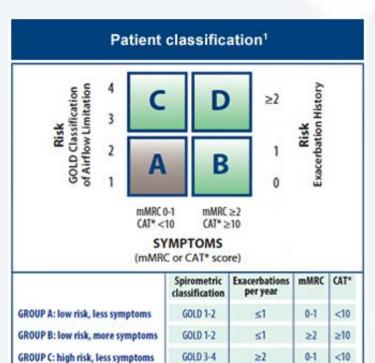
Education Session 2

- Medications
 - Classifications
 - Maintenance vs. Rescue
 - Method of Action
- Inhalation Devices
 - Demonstration (Case Manager)
 - Return Demonstration (Patient)
- Bronchial Hygiene



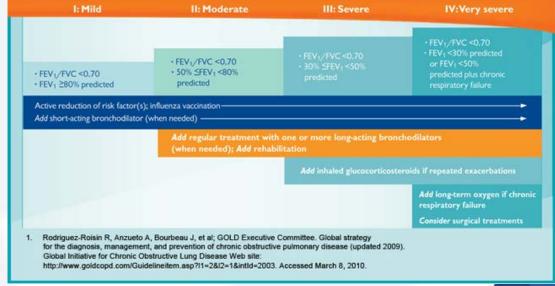
GOLD Guidelines





GOLD 3-4

GROUP D: high risk, more symptoms





≥2

≥2

≥10

COPD – Education

Education Session 3

- Early S&S AECOPD
- Controlled Breathing Techniques
 - Practice with Pt.
- Coping with SOB
 - Stress Management
- Preventing Infection
 - Vaccinations
- Referrals for Outpatient Resources
 - Smoking Cessation
 - Pulmonary Rehabilitation



COPD – Education

Education Session 4

- Discharge Instructions
- Oxygen Safety
 - Whether Prescribed for Home Use or Not
- STOP-Bang Score
 - Evaluate for OSA
- ROADTM COPD Action Plan
 - Medications
 - Dose
 - Picture of Device



COPD – After Hospital Discharge

Follow Up

- Call Pt. at 3-5 days
 - PCP Appointment F/U
 - Referral Status Update
 - Discharge Medications
- Call Pt. at 6-8 weeks
 - PCP Appointment F/U
 - Referral Status Update
 - Medication Effectiveness





COPD – "Pharmacy Education"

- Patients who meet exclusion criteria for ROAD™ COPD Program:
 - > Severe psychiatric history
 - ➤ Current Recreational Drug and/or ETOH abuse
 - > Dementia
 - ➤ Refusal of full ROAD™ education
- Reconcile Medications
 - ➤ Home Respiratory Medications
 - ➤ Inpatient Respiratory Medications
 - > Transition Prior to D/C



COPD – "Pharmacy Education"

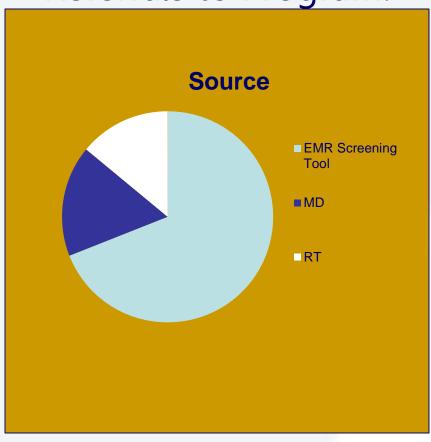
- Bedside education provided:
 - "What is COPD?"
 - Medications
 - Classifications
 - Maintenance vs. Rescue
 - Method of Action
 - > Inhalation Devices
 - Demonstration (Case Manager)
 - Return Demonstration (Patient)

- "Behind the scenes"
 - ➤ Home medications:
 - Are they appropriate?
 - Is the patient using them?
 - Are they using the right?
 - Can they afford them?
 - Can we do better?
 - **Communication**
 - Patient and family, RT, Transition of Care (TOC) pharmacist, Hospitalist, social work, nursing



ROAD™ – Demographics

Referrals to Program:



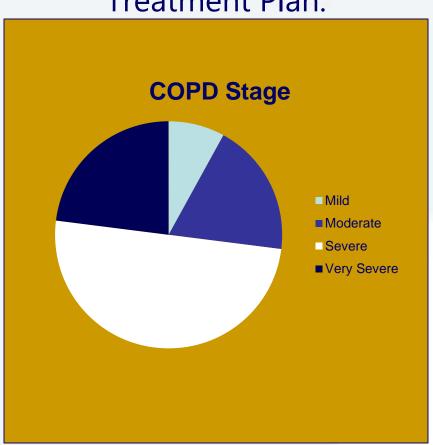
210 Patients Seen 3/13/2012 - 3/13/2016

- Women: 60%
- Mean Age: 68yrs (46-91yrs)
 - Prior COPD Education: 14%
 - Average BMI: 27.3
 - Average pk/yrs: 50.2
 - Smokers on Admission: 67
 - Up to Date Flu Vaccine: 69%
 - Up to Date Pneumovax: 61%
 - Asthma/COPD Overlap: 28%
 - Anxiety/Depression: 36%
 - OSA Diagnosed: 17%



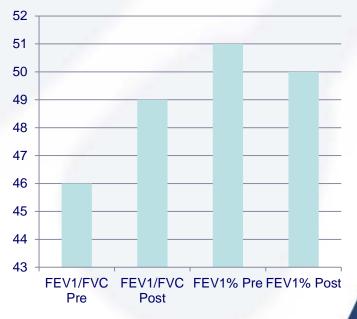
ROAD™ – Lung Function

Severity Based on PFT's or Treatment Plan:



Average Spirometry:

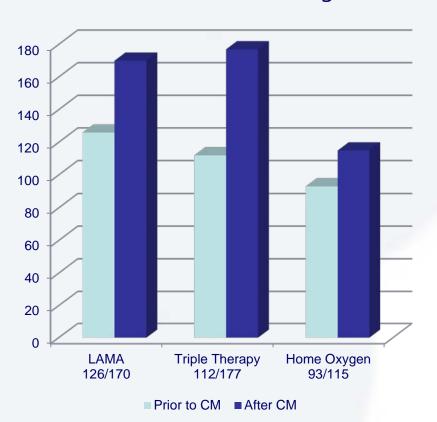
Of 54% With PFT's on File



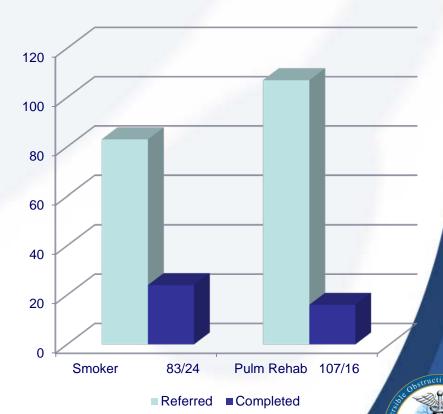
■ % Predicted Pre and Post Bronchodilator

ROAD™ – Medications

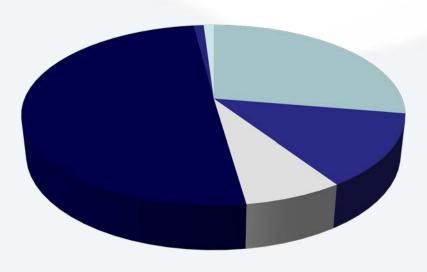
Maintenance Medications Prior to and After COPD Case Management:



Other Cohort Findings:



ROAD™ Patient Satisfaction



Excellent

■ Very Good

Good

■ Fair

Poor

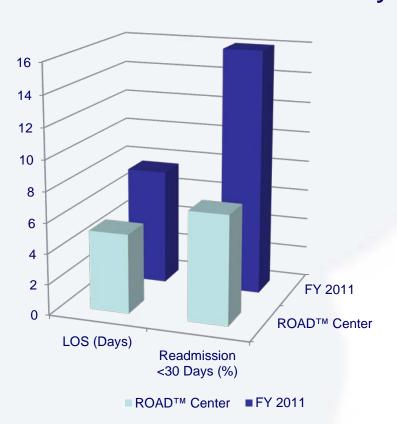
- Does Not Apply
- Did Not Answer

- Response Rate: 27%
 - 56% Excellent
 - 25%Very Good
 - 14% Good
 - 0 Fair
 - 0 Poor
 - 2% Does not apply
 - 3% Did not answer all columns
- Highest Rated Responses:
 - Was the COPD CM courteous and professional?
 - Overall satisfaction
- Lowest Rated Response:
 - Overall quality of life may improve as a result of your experiences with the COPD Case Managers?



ROAD™ COPD Program Statistics

Decrease in LOS and Readmission Rate <30 Days:



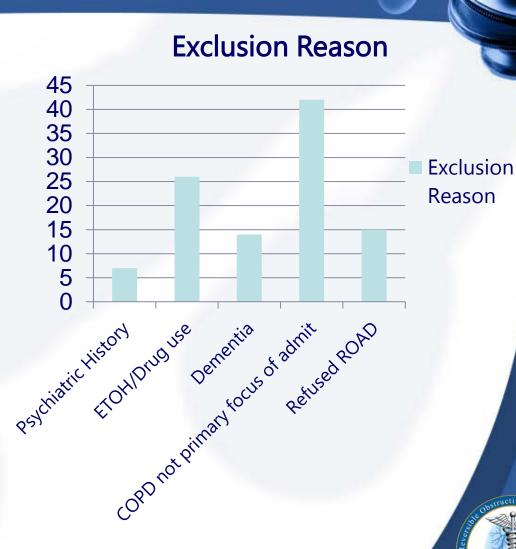
Cost Savings:

- Average LOS: 5.17 Days
 - Decreased from 7.57 Days
 - Projected Cost Savings
 - \$8,356
- Readmission Rate <30 Days after Discharge: 7.1%
 - Decreased from 16% FY 2011
 - Projected Cost Savings
 - \$492,574.95
- Total Projected Cost Savings:
 - \$2,247,334.95



Pharmacy Patient Cohort Findings

- COPD patients that were ruled out of ROAD™ Program
- 392 Patients from July 2013-July 2015
 - > 7% Psychiatric History
 - ➤ 26% Current ETOH/drug use
 - > 14% Dementia
 - ➤ 42% COPD not primary focus
 - ➤ 15% Refused ROAD[™] or there was too little time for this education to be provided (Hem/onc, CHF education)



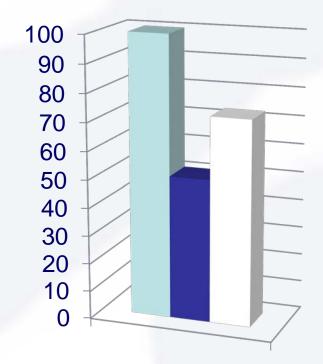
Pharmacy Patient Cohort Findings

- 236 (60%) admissions required changes/additions to their COPD medication regimen.
- Smokers on admission = 204 (52%)
 - ROAD patients = 39%
- Average pack years = 37.8
- Readmission Rate <30 Days after Discharge: 8%
 - Decreased from 16% FY 2011
 - Projected Cost Savings
 - >\$866,552



Who is Paying?

- 51% of ROAD™ COPD patients had a form of state funded insurance billed for their hospitalization
 - 23% billed primarily
 - 28% billed secondary to Medicare
- 73% of the "Pharmacy COPD patients" had a form of state funded insurance being billed for their hospitalization.
 - 33% Medi-Cal primary
 - 40% Medi-Cal secondary to Medicare



Percent State Funded Insurance Billed

- TotalPatients
- ROAD™ Medi-Cal Patients
- Pharmacy Medi-Cal patients

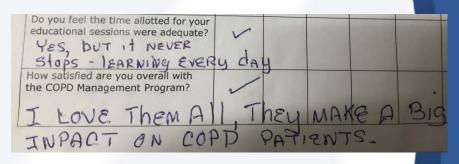


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Why Do We Do This? A HEALTHIER WORLD THROUGH BOLD

Why Do We Do This?

How satisfied are you with the knowledge the COPD Case Manager displayed regarding your condition?	7	
Thinking about past experiences with your health, do you feel you have been given a sense of empowerment regarding your condition and how it can be managed?	+	
Do you feel your overall quality of life may improve as a result of your experience with the COPD Case Managers?		40
Do you feel the time allotted for your educational sessions were adequate?		1
How satisfied are you overall with the COPD Management Program?	+	



Is there anything you would suggest we do differently in order to best educate and care for our COPD patients?

Thank you for Everything, I'm feeling 50 about myself nows. I go to Therapy manday, wednesday, and Fridays.

Do you have any additional comments or suggestions?

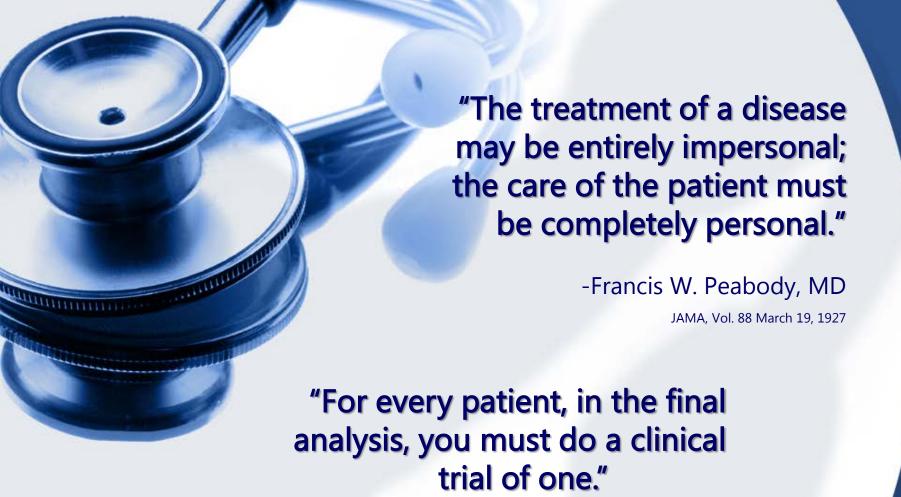
Keep up the good work

Conclusions

- Development of a Quality Improvement Program for COPD care offers benefits for hospitals with COPD admissions and readmissions on the rise.
- Respiratory Care Practitioners (RCP's) perform a vital role for integrating COPD care by improving patient education and coordination of patient care services.
- RCP's facilitating healthcare navigation and utilization for COPD patient results in improved outcomes and Cost Savings for the patient, the hospital, and the patient's medical insurance



COMPANY. A HEALTHIER WORLD THROUGH BOLD INNOVATION



-Eugene D. Robin, MD

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